

**Before the  
FEDERAL COMMUNICATIONS COMMISSION  
Washington, DC 20554**

In the Matter of	)	
	)	
Federal-State Joint Board on	)	CC Docket No. 96-45
Universal Service	)	
	)	
Federal-State Joint Board on	)	
Universal Service Seeks Comment	)	
On Certain of the Commission's	)	
Rules Relating to High-Cost Universal	)	
Service Support	)	

**COMMENTS OF  
ALEXICON TELECOMMUNICATIONS CONSULTING**

**I. INTRODUCTION AND SUMMARY**

Alexicon Telecommunications Consulting (Alexicon) hereby submits these comments in response to the Federal-State Joint Board on Universal Service's (Joint Board) Public Notice, released August 16, 2004.<sup>1</sup> The Public Notice seeks comment on issues relating to the high-cost universal service support mechanisms for rural carriers and the appropriate rural mechanism to succeed the five-year plan adopted in the Federal Communication Commission's (FCC, Commission) Rural Task Force (RTF) Order.<sup>2</sup>

Alexicon provides management, financial and regulatory consulting services to small, rural, independent and tribal telecommunications providers in twelve states. Alexicon's clients

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<sup>1</sup> *Federal-State Joint Board on Universal Service Seeks Comment on Certain of the Commission's Rules Relating to High-Cost Universal Service Support*, CC Docket No. 96-45, Public Notice, FCC 04J-2 (rel. Aug. 16, 2004) (Public Notice).

<sup>2</sup> *Federal-State Joint Board on Universal Service*, CC Docket No. 96-45, Fourteenth Report and Order, Twenty-Second Order on Reconsideration, and Further Notice of Proposed Rulemaking, *Multi-Association Group (MAG) Plan for Regulation of Interstate Services of Non-Price Cap Incumbent Local Exchange Carriers*, CC Docket No. 00-256, Report and Order, 16 FCC Rcd 11244 (2001) (Rural Task Force Order).

range from small, single wire center companies to medium-sized companies with multiple wire centers. The Notice seeks comment in three general areas:

1. Whether a rural universal service support mechanism based on embedded cost or forward-looking economic costs best achieves the goals of the 1996 Act?
2. Whether the definition of rural telephone companies should be changed or modified for the determination of high-cost support, and if other changes in the calculation of rural high-cost support should be implemented. In particular, the Joint Board has asked for comments regarding:
  - Whether the definition of “rural telephone companies” contained in Section 3(37) of the 1996 Act should continue to be used to define companies subject to the “rural” mechanism?
  - Whether different high-cost mechanisms should apply to carriers based upon the number of lines in a study area (i.e., under 50,000 lines, 50,000 lines to 100,000 lines and over 100,000 lines)?
  - Whether all of a company’s study areas in a state should be consolidated for support determination purposes?
  - Whether holding company size, as well as study area size, should be considered?
  - How support for competitive ETCs should be determined?
3. Whether the Commission’s rules regarding support for transferred exchanges should be retained or modified?

For the reasons that will be more fully explained in the following sections, Alexicon believes that high-cost support for rural carriers should continue to be determined based upon the actual embedded cost of serving each rural carrier’s study area. Any other means of determining support would likely fail to achieve the important universal service goals and objectives contained in the 1996 Act. In 1998, the Joint Board appointed the RTF to develop a forward-looking proxy model for rural carriers similar to the one that the Commission had previously developed for non-rural carriers. After two years of intensive and fact-based analysis, and the issuance of six detailed white papers, the RTF concluded that it would not be in the public interest to determine high-cost support for rural carriers based on a forward-looking proxy model. Both the Joint Board and the FCC accepted this recommendation of the RTF. As documented by the RTF, the proxy model, originally developed for large non-rural carriers does

not, and likely cannot, have the precision at the individual wire center level necessary to determine “sufficient” support for rural carriers.

Alexicon also believes that it would not serve the public interest to subdivide the universe of rural telephone companies for purposes of developing different high-cost support mechanisms. Rural telephone companies exist to serve areas of the nation where costs are higher than in urban areas, and where explicit high-cost support is needed to assure the statutory goal of comparable services offered at comparable prices. These differences were well documented by the RTF in White Paper 2. The larger rural companies generally operate in multiple high-cost rural areas, and, unlike the RBOCs, do not have large concentrations of low-cost urban customers against which to average their high-cost serving areas. Even the largest of the rural companies are a small fraction of the size of the RBOCs, and thus have nowhere near the size and scope advantages that RBOCs possess. Thus, forward-looking proxy models that may be appropriate for the RBOCs would be totally inappropriate for larger rural carriers and rural holding companies. Furthermore, the dispersed nature of rural serving areas does not provide scale and scope efficiencies in the construction and maintenance of loop plant, which forms the largest portion of high-cost support. For this reason it would not be in the public interest to average multiple study areas in a state.

Finally, Alexicon does believe that it would be in the public interest to make modifications to the mechanisms by which support is provided to LECs acquiring transferred rural exchanges. In many parts of the nation non-rural carriers have failed to adequately invest in their rural infrastructure. By updating the rules by which companies receive support for investment in acquired exchanges, investment in these exchanges will be encouraged which will help to provide these rural consumers with access to broadband and other advanced services.

## **II. BACKGROUND**

In the initial universal service order issued in May of 1997, the Commission expressed a general preference for the determination of high-cost universal service support based upon forward-looking economic cost:

We agree with the Joint Board's recommendation that the proper measure of cost for determining the level of universal service support is the forward-looking economic cost of constructing and operating the network facilities and functions used to provide the supported services as defined per section 254(c)(1). We agree with the Joint Board and many commenters that, in the long run, forward-looking economic cost best approximates the costs that would be incurred by an efficient carrier in the market. We concur with the Joint Board's finding that the use of forward-looking economic cost as the basis for determining support will send the correct signals for entry, investment and innovation.<sup>3</sup>

The Commission proceeded initially with the development of the non-rural forward-looking economic cost model, but concluded that a forward-looking model would be applied to rural carriers "only when we have sufficient validation that forward-looking support mechanisms for rural carriers produce results that are sufficient and predictable."<sup>4</sup> To "assist in identifying the issues unique to rural carriers and analyze the appropriateness of proxy cost models for rural carriers"<sup>5</sup> the Joint Board recommended, and the Commission approved, the creation of a Rural Task Force (RTF). The RTF began its work in July of 1998, and during the course of its work published six White Papers. The RTF issued its final Recommendation to the Joint Board in September of 2000.<sup>6</sup>

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<sup>3</sup> *In the Matter of Federal-State Joint Board on Universal Service*, Report and Order, CC Docket 96-45, released May 8, 1997 at paragraph 224.

<sup>4</sup> *Id.* at paragraph 252.

<sup>5</sup> *Id.* at paragraph 253.

<sup>6</sup> *Rural Task Force Recommendation to the Federal-State Joint Board on Universal Service*, CC Docket No. 96-45, released September 29, 2000.

As part of its detailed and systematic analysis of rural carriers and of rural universal service support mechanisms, the RTF developed and published its landmark White Paper 2.<sup>7</sup> In describing the purpose for this paper, the RTF stated:

While the “rural difference” is generally recognized, it is largely undocumented. White Paper 2 describes data assembled for the first time on a national basis, systematically comparing and contrasting rural carriers and non-rural carriers. Equally important, the analysis presented here also documents a substantial diversity among rural carriers themselves. An understanding of differences between rural carriers and non-rural carriers, and diversity among rural carriers is key to designing appropriate mechanisms and policies necessary to achieve the universal service principles required by the 1996 act. (Emphasis in original)

In summarizing the conclusions of White Paper 2, the RTF Recommendation cited the following major areas of difference between rural and non-rural carriers:

- Rural carriers serve more sparsely populated areas
- There is significant variation in study area sizes and customer bases among rural carriers
- Isolation of areas served by rural carriers results in numerous operational challenges
- Compared with non-rural carriers, the customer base of rural carriers generally included fewer high-volume users, depriving rural carriers of economies of scale
- Compared to customers of non-rural carriers, customers of rural carriers tend to have a relatively small local calling scope and make proportionately more toll calls
- Rural carriers frequently have substantially fewer lines per switch than do non-rural carriers, providing fewer customers over which to spread high fixed network costs
- Total investment in plant per loop is substantially higher for rural carriers than for non-rural carriers
- Plant-specific and operations expenses for rural carriers tend to be substantially higher than for non-rural carriers
- Customers served by rural carriers have different demographic characteristics from customers in areas served by non-rural carriers.

Before any significant changes are made in the policy framework developed by the RTF it will be necessary to identify and document any changes in the underlying data and assumptions upon which that framework was based. Since virtually all of the factors identified in White Paper 2 are related to either the demographic or topographic characteristics of rural

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<sup>7</sup> *The Rural Difference*, January, 2000. Copies of this and other RTF white papers can be obtained at the RTF web site - [www.wutc.wa.gov/rtf](http://www.wutc.wa.gov/rtf).

America, it is unlikely that any of the major conclusions regarding the different situations faced by rural carriers have changed significantly since the paper was published in January of 2000.

One of the major policy recommendations of the RTF was that “the Synthesis Model not be used for determining the forward-looking costs of rural carriers.”<sup>8</sup> Instead, the RTF recommended that “the Modified Embedded Cost Mechanism of federal universal service support for rural carriers be adopted for sizing the rural carrier universal service fund.”<sup>9</sup> The RTF recommended that this method of determining high-cost support requirements remain in place for at least five years.<sup>10</sup>

The RTF made its recommendation to not adopt the Synthesis Model, which had previously been approved for use by non-rural carriers, based upon a rigorous study that is documented in White Paper 4.<sup>11</sup> In summarizing its conclusions reached from White Paper 4, the RTF stated:

The aggregate results of this study suggest that, when viewed on an individual wire center or individual rural carrier basis, the costs generated by the Synthesis Model are likely to vary widely from reasonable estimates of forward-looking costs. As a result, it is the opinion of the Task Force that the current model is not an appropriate tool for determining forward-looking cost of rural carriers.<sup>12</sup>

The RTF’s decision to recommend that the Synthesis Model was not suitable for the determination of support requirements of rural carriers was based upon additional differences that the Task Force identified between rural and non-rural carriers, and the role that high-cost support plays in its ability to deliver service to consumers:

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<sup>8</sup> RTF Recommendation at page 4.

<sup>9</sup> Id.

<sup>10</sup> Id at page 3.

<sup>11</sup> *A review of the FCC’s Non-Rural Universal Service Fund Method and the Synthesis Model for Rural Telephone Companies*, September, 2000.

<sup>12</sup> RTF Recommendation at page 18.

Two additional differences between rural carriers and non-rural carriers contribute to the Task Force's conclusion that the non-rural method is not sufficiently accurate to form the basis for determining each rural carrier's explicit support:

- Most non rural carriers, particularly the RBOCs, serve hundreds or thousands of wire centers, while most rural carriers serve relatively few wire centers, and
- Current explicit support is a tiny fraction of the non-rural carrier's revenue requirements, while for many, or most, rural carrier it constitutes a critical share of their revenue requirements.<sup>13</sup>

The RTF goes on to note that:

The "Law of Large Numbers" suggests that for the RBOCs, those wire centers where the support results are too high will tend to offset those which are too low, resulting in a reasonable overall result. This is not the case for many rural carriers who serve only a few wire centers, or in some cases a single wire center. The financial impact of any error in support calculation is also minimal for the RBOCs. These companies today receive approximately \$400 million in explicit universal service support, but have overall loop revenue requirements of approximately \$40 billion. Thus, high-cost funding for non-rural carriers represents approximately one percent of loop revenue requirements. In contrast, within the group of 1,300 rural carriers federal universal service support payments for high-cost loop support range from zero percent to as high as 74 percent of loop revenue requirements. Thus, the result of errors or radical changes in the amount of support developed from a model that is imprecise at the company level could cause an individual rural carrier to either gain a substantial windfall or have a serious deficiency in "sufficient" support.<sup>14</sup>

Thus, the RTF concluded that it was the combination of the imprecision of the model at the individual wire center level, coupled with fact that rural carriers had a much more significant portion of their revenues dependent upon explicit high-cost support mechanisms that made the proxy model inappropriate for use with rural carriers.

### **III. EMBEDDED vs. FORWARD-LOOKING ECONOMIC COST**

One of the most significant questions raised by the Joint Board in this Notice is "whether a rural support mechanism that bases support on forward-looking economic costs or on

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<sup>13</sup> White Paper 4 at page 7.

<sup>14</sup> White Paper 4 at pages 7 to 8.

embedded costs more efficiently and effectively achieves the Act's goals?"<sup>15</sup> In order to answer this question it is necessary to look first to the universal service goals of the 1996 Act, and how the use of actual embedded costs or forward-looking proxy costs would impact the achievement of these goals. It is also necessary to look at the forward-looking economic cost model process and determine whether it has, or can, overcome the deficiencies identified by the RTF, and whether a forward-looking model can achieve the accuracy and precision necessary for the determination of high-cost support for rural telephone company service areas.

#### **A. Embedded Costs Will Better Achieve the Goals of the 1996 Act**

For purposes of determining the appropriate basis computation of high-cost support for rural telephone companies it is helpful to look at three of the specific universal service goals as stated in the Act:

- 254(b)(5) SPECIFIC AND PREDICTABLE SUPPORT MECHANISMS  
There should be specific, predictable and sufficient Federal and State mechanisms to preserve and advance universal service
- 254(b)(3) ACCESS IN RURAL AND HIGH-COST AREAS  
Consumers in all regions of the Nation, including low-income consumers and those in rural, insular and high-cost areas, should have access to telecommunications and information services, including interexchange services and advanced telecommunications and information services, that are reasonably comparable to those services provided in urban areas and that are available at rates that are reasonably comparable to rates charged for similar services in urban areas.
- 254(b)(2) ACCESS TO ADVANCED SERVICES  
Access to advanced telecommunications and information services should be provided in all regions of the nation.

Section 254(b)(5) states that universal service must be "specific". It is difficult to see how a proxy model based upon an assumption of a hypothetical new market entrant can be called "specific" to a particular rural carrier. This is particularly true given the significant differences identified by the RTF in White Paper 2. Embedded costs are taken from the actual books of

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<sup>15</sup> Notice at paragraph 21



account of each rural carrier and are thus much more “specific”. Section 254(b)(5) also says that support must be “predictable”. In White Paper 4, the RTF cites the following conclusions reached following its detailed and rigorous examination of the Synthesis Model results for 218 rural telephone companies:

- The model lines differ significantly from actual lines served. While the model generally tends to underestimate lines, in about one-third of the wire centers it overestimated lines.
- Comparisons of the number of route-miles of plant summarized in the model with actual data produced significant variations. Again, differences occur on both the high and low ends with a general tendency for the model results to overestimate the actual data. In 12 percent of the wire centers studied the model data overestimated route miles by more than 200 percent.
- Model results for the type of plant vary widely from actual plant constructed. The model generally tends to overestimate the percentage of aerial and underground plant, and underestimate the percentage of buried plant. This is likely due to the diverse character of the rural geography, and the use of a single set of inputs by density zone based on the experience of non-Rural Carriers.
- In calculating the applicable density zones, the model significantly underestimates wire center area. In 95 percent of wire centers the land area is understated, and in over one third of these the understatement exceeds 90 percent.
- It significantly underestimates COE Switching investment. This is likely due to the lack of economies of scale of the Rural Carriers, and the general tendency of the model to underestimate lines served.
- Model results for various elements of general support investment vary widely from actual data and from rational forward-looking assumptions, with almost as many cases of overestimation as underestimation.
- Network Operations and Corporate Operations expenses are significantly underestimated, again likely due to the lack of economies of scale of Rural Carriers.<sup>16</sup>

These factual findings clearly underscore the fact that unless major steps are taken to correct these observed problems with the Synthesis Model, the model cannot be deemed to be “predictable”. Embedded costs, taken from the company’s actual books of account are “predictable” and would satisfy the 254(b)(5) test.

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<sup>16</sup> White Paper 4 at pages 9 to 10.

The final requirement of 254(b)(5) is that funding be “sufficient”. In order for the forward-looking model to determine a sufficient amount of high-cost support, it would need to be able to accurately and predictably approximate the cost of building and supporting the network in each particular rural area. The RTF has observed that:

The result of errors or radical changes in the amount of explicit support developed from a model which is imprecise at the company level could cause an individual rural carrier to either gain a substantial windfall or have a serious deficiency in “sufficient” support.<sup>17</sup>

Given this specific finding, substantial modifications would need to be made to the Synthesis Model for it to be determined to be “sufficient”. Embedded costs are, by definition, “sufficient” to cover the costs of serving the rural area in question.

Section 254(b)(3) states that consumers in all parts of the nation should have access to services, including advanced services, and prices that are reasonably comparable to those in urban areas. The ability for rural companies to fulfill this obligation ties directly to support mechanisms that are “specific, predictable and sufficient”. As discussed above, support based upon actual embedded cost accomplishes this better than forward-looking cost models which are likely to provide either more or less support than is actually required.

Finally, Section 254(b)(2) requires that “access to advanced telecommunications and information services should be provided in all regions of the nation.” In its recommendation, the RTF states the following:

In recommending that support for rural carriers be based on embedded costs, the Task Force is recommending a support mechanism that inherently provides incentives for the infrastructure investments necessary for providing access to advanced services. ... The federal universal service support fund should be sized so that it presents no barriers to investment in plant needed to provide access to advanced services. Specifically, to remain “sufficient” under the 1996 Act, the fund should be sized so that investment in rural infrastructure will be permitted to grow.<sup>18</sup>

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<sup>17</sup> White Paper 4 at page 8.

<sup>18</sup> RTF Recommendation at pages 22 to 23.

The RTF recommended a “no barriers to advanced services” policy that focuses on creating investment incentives to allow rural carriers to provide access to broadband and advanced services to rural consumers. The uncertainty created by the use of an unreliable and unpredictable forward-looking proxy model could create serious disincentives to investment. Unless and until these fundamental flaws in the forward-looking economic cost models are fixed, rural support mechanisms based upon embedded cost provide the most certain methodology to assure that the goals of the 1996 Act are achieved.

The use of embedded costs carries an additional advantage in terms of incentives to invest in telecommunications infrastructure. In any business or market, and particularly in today’s uncertain telecom markets, private capital will only be invested if there is a reasonable expectation of earning a return on that investment. Rural support mechanisms based on embedded cost provide a greater certainty of that return, and thus carry a greater likelihood that rural consumers will realize the benefits from the necessary investment needed to provide access to advanced services.

## **B. It Will be Difficult, if Not Impossible, to “Fix” the Synthesis Model**

It is significant to note, that since the Synthesis Model was first adopted by the Commission,<sup>19</sup> nothing has been done or proposed that would address the fundamental flaws inherent in using the Synthesis Model as the basis for the determination of the “sufficient” level of support for individual rural carriers. It must be remembered that the Tenth Report and Order found the Synthesis Model to be appropriate for use with non-rural carriers. One of the key factors that must be considered in evaluating a forward-looking proxy model is “precision”. As

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<sup>19</sup> *In the Matter of Federal-State Joint Board on Universal Service, Forward-Looking Mechanism for High Cost Support for Non-Rural LECs*, CC Docket Nos. 96-45 and 97-160, Tenth Report and Order, Released November 2, 1999.

discussed previously, the RTF found that because non-rural carriers had “hundreds or thousands” of wire centers, it was less important that the model be precise at the level of a single wire center. Furthermore, since universal service support provides “a tiny fraction” of the revenue requirements of non-rural carriers, model precision is much less important than for rural carriers where it “constitutes a critical share of their revenue requirements.

Thus, in order for the Synthesis Model (or any proxy model) to become more acceptable for the determination of rural company support, it would have to achieve a significantly greater level of precision in the estimation of individual rural company cost. There are two very real problems that make it unlikely that this can be accomplished. First is the reality that in proxy modeling applications such as the Synthesis Model, increased levels of precision come only at the expense of geometrically increasing levels of model cost. Second, the current state-of-the-art, represented by the Synthesis Model, was the result of an intensive research and development process by two competing model proponents over several years.

The BCPM Model was jointly developed by BellSouth, Sprint and U S WEST. The HAI model was jointly developed by AT&T and MCI. While exact figures are unknown, it is likely that both parties expended many millions of dollars in their individual developmental efforts. In addition, the Commission staff spent many months conducting workshops among interested parties to understand and refine the two models, and ultimately develop the Synthesis Model. Given the reality of telecom markets and players today, it is questionable that the resources exist to even duplicate the original proxy development effort, let alone take the model to the increasing levels of precision that would be necessary to serve as the basis for determining individual rural company support.

Lastly, in WC Docket No. 03-173, the Commission itself alluded to doubts that the Total Element Long Run Incremental Cost (TELRIC) rules parallel real-world costs. Paragraph 52 states, “We tentatively conclude that our TELRIC rules should more closely account for the real-world attributes of the routing and topography of an incumbent’s network in the development of forward-looking costs.”<sup>20</sup> The Commission goes on to note in paragraph 60: “Would an approach based on real-world attributes of an incumbent LEC’s network eliminate much of the speculation that now takes place within the context of a UNE pricing proceeding?”<sup>21</sup> The Commission acknowledges shortfalls in the current system of using forward looking economic costs in the application of real-world network features and characteristics. Per the Commission’s own words, “speculation” cannot be a driving force or consideration when developing legislative policy pertaining to high cost universal service support in a rural environment.

For all of these reasons, support for rural carriers should continue to be determined based upon embedded cost.

#### **IV. THE CURRENT DEFINITION OF A RURAL CARRIER SHOULD NOT BE CHANGED FOR UNIVERSAL SERVICE DETERMINATION PURPOSES**

In the Notice, the Joint Board asks a number of questions about whether the universe of rural telephone companies and study areas should be further subdivided for the determination of universal service support, or the method by which support should be determined. Among other things, the Joint Board asks:

- Should different mechanisms be developed to determine support for small (less than 50,000 lines), medium (50,000 to 100,000 lines) and large (over 100,000 lines) rural study areas? (paragraphs 11 and 14)
- Should holding company size as well as study area size be considered in determining high-cost support? (paragraph 13)

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<sup>20</sup> Review of the Commission’s Rules Regarding the Pricing of Unbundled Network Elements and the Resale of Service by Incumbent Local Exchange Carriers, WC Docket No. 03-173, Notice of Proposed Rulemaking released September 15, 2003

<sup>21</sup> Ibid, para 60

- Whether the demographics of the territory served, such as the density of customer locations, should be used to determine whether support should be computed on a forward-looking or embedded basis. (paragraph 25)

In asking these questions, the Joint Board either states or implies that some carriers enjoy greater or lesser economies of scale than others, and that some areas are less costly to serve than others. The true advantage of using actual embedded cost to determine support, however, is that it takes all of these factors into account. Areas that are less costly to serve will receive less support, and those that are more costly to serve will receive more support. To the extent that a holding company structure provides scale economies, those will be reflected in the underlying cost structure of its study areas. The alternative – designing different support mechanisms or cost models for different rural carriers – is not only unnecessary, but it would add significantly and unnecessarily to the cost of administering the high-cost universal service support system.

#### **V. THE PUBLIC INTEREST WOULD BE HARMED BY ARBITRARILY COMBINING RURAL STUDY AREAS WITHIN A STATE**

Section 254(e) requires that universal service support be “explicit”. Whenever costs are averaged over larger service areas it has the effect of having consumers in the lower cost areas subsidize customers in the higher cost areas. Combining pre-existing study areas within a given state for support determination purposes also assumes that scale economies in the provision of service will result from such a combination. This is usually not the case, as the service areas are often separated by long distances. More importantly, the higher cost of installing and maintaining loop plant in sparsely populated areas is not materially affected by the provision of loop plant in other sparsely populated distant service areas.

### **VIII. SUPPORT FOR CETCs SHOULD BE BASED UPON THE CETCs ACTUAL COSTS FOR PROVIDING UNIVERSAL SERVICE**

One of the reasons that the universal service fund has grown so dramatically as large numbers of wireless carriers have been granted ETC status is that they receive the identical per-line support as wireline, or incumbent local exchange, carriers. The more stringent and uniform ETC designation standards adopted by the Commission in the *Virginia Cellular*<sup>22</sup> and *Highland Cellular*<sup>23</sup> decisions, and recommended by the Joint Board in its Recommended Decision<sup>24</sup>, should help to slow the rapid growth in support to wireless ETCs. A more fundamental problem, however is that once designated as an ETC, the wireless carrier receives the same per-line support as the wireline incumbent despite the fact that wireless and wireline technologies have fundamentally different cost drivers, and that wireless and wireline providers have different service obligations. For example, wireline carriers are required to provide equal access to operator service, are required to stand ready to serve as Carriers of Last Resort, and are held by state regulators to stringent service quality standards. Furthermore, wireless carriers are often granted ETC status for an area smaller than the ILEC's entire study area. For all of these reasons, Alexicon believes that the public interest would be best served by providing wireless ETCs with support based upon their own cost of providing universal service.

### **VII. THE RULES FOR SUPPORTING NEW INVESTMENT IN ACQUIRED EXCHANGES SHOULD BE MODIFIED**

Under current Commission rules (54.305) carriers acquiring exchanges are generally restricted to receiving support at a per-line level no higher than the level received by the previous

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<sup>22</sup> In the Matter of Federal-State Joint Board on Universal Service, CC Docket No. 96-45, *Memorandum Opinion and Order*, FCC 03-338 (rel. January 22, 2004).

<sup>23</sup> In the Matter of Federal-State Joint Board on Universal Service, CC Docket No. 96-45, *Memorandum Opinion and Order*, FCC 04-37 (rel. April 12, 2004).

<sup>24</sup> Federal-State Joint Board on Universal Service, CC Docket 96-45, Recommended Decision (re. February 27, 2004).

owner of the exchange. In the case of exchanges acquired from non-rural carriers, the prior support is often zero, even though the acquired exchange may be in an otherwise high-cost rural area. Carriers that make investment in upgrading plant and equipment in such exchanges may qualify for Safety Valve support to partially cover their expenses of upgrading facilities in the acquired exchanges. One of the problems with the Safety Valve mechanism is that it suffers from several shortcomings. First, a carrier is required to wait at least one year after the acquisition to make investment that would qualify for high cost support. Second, support is only provided for 50% of the cost of the upgraded investment. Finally, the total amount of Safety Valve support for the entire nation is limited to no more than 5% of the total High Cost Loop fund. Alexicon believes that the public interest would be better served, and rural consumers would be able to enjoy the benefits of higher quality service and greater access to broadband and advanced services, if the following changes to the Safety Valve mechanism are made:

- Eliminate the one-year waiting period for qualifying investment,
- Provide support based upon 100% of qualifying investment in plant and equipment, and
- Remove the 5% cap on the total size of the fund.

## **VII. CONCLUSION**

Alexicon believes that the public interest will be best served by continuing to base high-cost support for rural carriers on their actual embedded cost of providing service. The universe of rural carriers should not be subdivided for the determination of high-cost support.

Competitive ETCs should receive high-cost support based upon their reasonable costs for providing universal service. Finally, Section 54.305 rules should be revised to provide rural



carriers with incentives to invest in acquired exchanges to improve the quality of service to consumers in rural America.

Respectfully Submitted,

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